

GLOBAL EXPRESSION OF INTEREST (EOI) UNDER INTERNATIONAL COMPETITIVE BIDDING FOR PROVISION OF CREATION OF EXPERT PANEL FOR TECHNICAL ASSURANCE MANAGEMENT OF CAIRN OIL & GAS' UPCOMING EXPLORATION AND DEVELOPMENT PROJECTS

Vedanta Group has \$30bn revenue and \$10bn profit and further plans to invest \$20bn in next 4-5 years for the expansion of brownfield capacity and setting up green field capacity for oil & gas, renewable energy, display glass, semiconductor, mining, and smelting. Vedanta is one of the leading players in the market.

Cairn Oil & Gas, Vedanta Ltd., is India's largest private oil and gas exploration and production company having current interest in 62 blocks and accounting for more than a quarter of India's domestic crude oil production and a vision to produce 50% of India's oil and gas production.

Cairn Oil & Gas is the operator of the onshore RJON-90/1 block on behalf of itself and its Joint Venture (JV) partners Cairn Energy Hydrocarbons Limited (CEHL) and Oil and Natural Gas Corporation Limited (ONGC), located in Barmer, Rajasthan, India. Cairn Oil & Gas, Vedanta Ltd., on behalf of itself and its joint venture partners invites experienced contractors with proven capabilities and demonstrated performance in similar requirement to participate in the International Competitive Bidding (ICB) process for provision of **creation of expert panel for Technical Assurance & Management for Cairn Oil & Gas' upcoming exploration and development projects.**

Brief Scope of Work

Cairn follows a well-established integrated technical assurance and business approvals process across all business units and projects (PSC and RSC/OALP).

The Gate Process is assimilated with the company's business plan and all projects involving capex and FDPs must go through the Technical Review before being presented to Cairn executive leadership for final investment decision (FID).

Cairn Oil & Gas intends to strengthen the technical assurance of new upcoming projects to make sure the project being proposed for execution is robust enough, is likely to deliver the assured reserves and the development concepts being proposed bring the best value for Cairn. As part of the scope, the business partner will also be required to review Cairn's current technical assurance process and propose any changes required to meet Cairn's aim of strengthening the existing process.

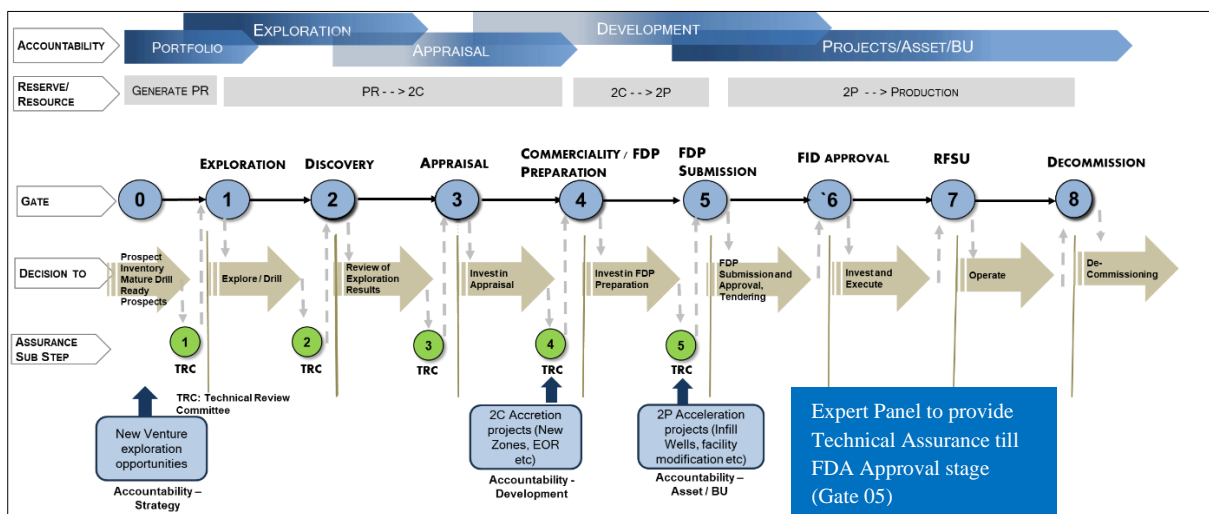


Figure 1: Cairn Gated Process

Cairn intends to engage a reputed business partner with proven capability to bring together a panel of oil and gas experts and business leaders in various fields including G&G, sub-surface, surface facilities, drilling and petroleum engineering etc. who can come together for technical assurance along with Cairn management to ensure that the project being proposed will deliver the showcased value. Cairn is flexible on the physical location of the proposed panel if the gated process can be run in business hours according to Indian standard time.

Pre-Qualification/ Qualification Technical Criteria

Interested Bidders must:

- Demonstrate proven track record and experience of the proposed panel members for this Scope of work. Ideal panel members should have the following:
 - Panel members must have experience of being in technical authority with reputed E&P operators in relevant disciplines.
 - Capability to challenge exploration prospects being proposed for delivery, demonstrated through experience.
 - Capability to challenge development concepts and plans and bring the best value for Cairn, demonstrated through previous experience.

Interested contractors are requested to submit the details of their experience of executing similar projects along with relevant credentials and pre-requisite documents mentioned below for evaluation:

- Letter of interest clearly indicating EOI reference
- Detailed Company Information with Organisation structure, List of panel members with CVs
- Details of completion of similar type of consulting projects under headings:
 - a) Brief scope of work
 - b) Value of work
 - c) Contract Duration
 - d) Actual completion of Project
 - e) Contact details of the Client (Company may approach the client directly for the feedback)
 - f) Details of any proposed commercial models either in principle or in detail for

Quality, Health, Safety and Environment (QHSE):

Applicant (Bidder/all members of the consortium) must have a comprehensive Health, Safety and Environmental Management system in place.

Applicants are requested to submit the following documents related to HSE in tender:

- a. Quality and HSE Management System/ HSE Policy, HSE Manuals, procedure, and sample HSE plan for similar nature of job.
- b. HSE statistics – fatality rate, LTIFR etc. for the last 5 years

The interested Applicants should evince interest to participate in the Expression of Interest by clicking on the “**Evince Interest**” link against EOI listing on the Cairn website i.e. <http://www.cairnindia.com> within Fourteen (14) days from this publication and submit their contact details online. Further to this, interested vendors would be invited to submit their documents via Smart Source (Cairn’s e-Sourcing Platform).